# JOB DESCRIPTION - SENIOR CONSULTANT - BLACK BRIX

#### **About us**

We are a management consultancy firm with focus on infrastructure domain across areas of maritime, real estate, transport, tourism, energy, healthcare, education, smart cities and social infrastructure. The team acquires its own projects and is currently advising state government(s) as well as private clients. Currently, we are India's largest consultancy firm in the maritime sector. Please visit <a href="www.blackbrix.com">www.blackbrix.com</a> for more information.

The maritime desk of Black Brix® is one of the leading strategy consulting practice in the country. Black Brix® is the sole In-Situ consultant to Karnataka Maritime Board, Maharashtra Maritime Board, Odisha Maritime Board, Andhra Pradesh Maritime Board, and Tamil Nadu Maritime Board. Our clientele includes New Mangalore Port Authority, Visakhapatnam Port Authority, Sagarmala Development Company Limited, SMP Kolkata Authority, Ministry of Ports, Shipping and Waterways, Gol.

We are looking for a **Senior Consultant (reporting to Partner)** with prior experience in Government advisory.

Base Location - Delhi NCR

# Responsibility

- Contribution in delivery of client projects under the guidance of Partner(s)
- Managing and leading the team in Delhi NCR
- Market and Regulatory Research
- Business Development market expansion / strategic alliances
- Identification and implementation of revenue maximisation strategies
- In-depth data analysis
- Financial Modelling

#### **Desired Candidate Profile**

- MBA from IIM Ahmedabad/ Bangalore/ Calcutta
- 3 5 years of experience in Government Advisory
- Ability to structure, prioritize and work through strict timelines
- Well versed in Report writing and analysis
- Proficiency in MS Office Word, Excel, PowerPoint
- Proficiency in Hindi and English (Compulsory)
- Willing to travel across the country based on project requirement

# **Process**

- Please fill this **form**
- Shortlisting from the pool of applicants
- Technical writing assessment for shortlisted applicants
- Screening Interview (Senior Consultant round)
- Case Study
- Final Interview (Partner round)

CTC: INR 40 Lakh CTC

We offer active learning in a collegial work environment along with an opportunity to work with marquee clients.