

**About us**

We are a management consultancy firm with focus on infrastructure domain across areas of maritime, real estate, transport, tourism, energy, healthcare, education, smart cities and social infrastructure. The team acquires its own projects and is currently advising state government(s) as well as private clients. Currently, we are India's largest consultancy firm in the maritime sector. Please visit [www.blackbrix.com](http://www.blackbrix.com) for more information.

The maritime desk of Black Brix® is one of the leading strategy consulting practice in the country. Black Brix® is the sole In-Situ consultant to Karnataka Maritime Board, Maharashtra Maritime Board, Odisha Maritime Board, Andhra Pradesh Maritime Board, and Tamil Nadu Maritime Board. Our clientele includes New Mangalore Port Authority, Visakhapatnam Port Authority, Sagarmala Development Company Limited, SMP Kolkata Authority, Ministry of Ports, Shipping and Waterways, Gol.

We are looking for a **Senior Consultant (reporting to Partner)** with prior experience in container logistics.

**Base Location** – MMLP Barhi, Haryana (North Delhi) or ICD Tughlaqabad (Noida/Faridabad/South-East Delhi)

**Responsibility**

- Contribution in delivery of client projects under the guidance of Partner(s)
- Managing and leading a team of 2 members
- Market and Regulatory Research
- Business Development – market expansion / strategic alliances
- Identification and implementation of revenue maximisation strategies
- In-depth data analysis
- Financial Modelling

**Desired Candidate Profile**

- PGDM/MBA/M Plan from reputed institute
- 6 – 10 years of experience
- Experience in Shipping Industry/Container Rail Operator & Terminal Operator for undertaking Market research and business development
- Ability to structure, prioritize and work through strict timelines
- Well versed in Report writing and analysis
- Proficiency in MS Office – Word, Excel, PowerPoint
- Proficiency in Hindi and English (Compulsory)
- Willing to travel across the country based on project requirement

**Process**

- Please fill this [form](#)
- Shortlisting from the pool of applicants
- Technical writing assessment for shortlisted applicants
- Screening Interview (Senior Consultant round)
- Case Study
- Final Interview (Partner round)

**CTC:** INR 25 - 30 Lakh CTC

We offer active learning in a collegial work environment along with an opportunity to work with marquee clients.